

ADVANT

Your real estate advantage



ADVANT Altana | Beiten | Nctm

advantlaw.com

OUR REAL ESTATE PRACTICE

ADVANT member firms offer significant expertise in all facets of real estate to help clients achieve their goals and overcome their challenges.

Our member firms:

- Offer a 360-degree perspective and approach to advise on all asset classes – whether in office, retail, commercial, industrial, logistics, hospitality, healthcare, or living.
- Advise on sales or acquisitions of single assets or portfolios, complex leases and tenancy agreements, project planning and development, investment and financing, lease renewals, evictions, refurbishments, environmental or tax considerations, and fund formation/regulatory issues.

- Provide guidance on town planning issues, and advise on development projects
- Work with clients to achieve the right outcome when litigation arises, whether through the courts or by alternative dispute resolution methods.

14

EQUITY PARTNERS

25

PROFESSIONALS

MEMBER FIRM AWARDS AND RECOGNITIONS

Our professionals have been recognised by many leading rankings, awards and publications, both regionally and globally



Chambers
AND PARTNERS

Best Lawyers

KEY CONTACTS



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EXPERTISE ACROSS THE FULL REAL ESTATE LIFECYCLE

1. Project Planning

Assessment of and management regarding town planning rules, zoning and land use regulations, and building permits, as well as public-private partnerships (PPP) and agreements for contractors and architects.

2. Financing

All legal aspects of financing projects and transactions, including negotiations and agreements.

3. Construction

Projects of nearly every scale in both the private and public sector such as airports, residential schemes, sport and event venues, hotels and hospitals, industrial facilities and infrastructure, and retail premises.

4. Environment

Compliance with environmental protection rules, as well as reclamation of contaminated sites, management of toxic materials and prevention of polluting processes.

5. Marketing

Development of commercial leases, private leases, estate agent agreements, and property and asset management agreements.





10. Disputes

National and international litigation and arbitration, as well as restructuring and administrative or insolvency proceedings.

9. Transactions

Assistance in all stages of the process of acquisitions and divestitures, including due diligence and negotiation.

8. Regulatory

Creation of asset management companies (SGRs), real estate investment funds, listed real estate investment companies (SIIQs) and regulated vehicles (such as SICAF), including all necessary regulatory applications and approvals.

7. Tax

Advice on tax matters connected to real estate transactions as well as to the management of assets.

6. Management

All stages of asset management and exploitation, including leasing, property and facility management agreements, restoration or public tendering.

ABOUT ADVANT

ADVANT is comprised of leading European lawyers, and is uniquely positioned to deliver a distinctive advantage to clients navigating the complex commercial landscape of Continental Europe.

Representing a combined team of nearly 600 professionals, including nearly 140 equity partners, **ADVANT** is comprised of **ADVANT** Altana in France, **ADVANT** Beiten in Germany, and **ADVANT** Nctm in Italy.

With a presence in 15 locations across Europe and beyond, these firms serve their clients, both in Europe and internationally, by providing the highest-quality advice and results – efficiently and cost-effectively through technical excellence, dedication, and true collaboration.

A unique venture in the European legal market, **ADVANT** brings together strong national players to provide clients with the 'best of both worlds': deep local foundations and an international vision and reach.

ADVANT is your European advantage.

AREAS OF EXPERTISE

All of our members are full-service business law firms, offering a complete breadth of capability to meet client needs. We have significant shared strength in a number of key legal areas and industry sectors:

PRACTICE AREAS		SECTORS AREAS	
Antitrust and Competition	Insurance	Art, Luxury and Fashion	Private Clients
Arbitration	Intellectual Property	Energy	Private Equity and Venture Capital
Banking and Finance	IT and Data	Financial Services	Real Estate
Capital Markets	Public Law and Procurement	Industrials	Retail and Leisure
Commercial	Real Estate	Insurance	Shipping
Compliance	Restructuring and Insolvency	Life Sciences and Healthcare	Technology, Media, Entertainment and Telecommunications
Corporate/M&A	Tax	Mobility	
Dispute Resolution	White Collar Crime	Public Sector	
Employment			



ADVANT Altana

Founded in 2009, **ADVANT** Altana is an independent law firm with 85 lawyers, and is one of the leading business law firms in France. It offers top-level expertise on both advisory and litigation matters to clients, often in highly regulated sectors, from its base in Paris.

ADVANT Altana is an active member of numerous influential legal and industry associations around the world, including the International Bar Association (IBA), International Trademark Association (INTA), the American Bar Association (ABA) and INSOL International. In addition, the firm is a founding member of LCLIA, an international alliance dedicated to the construction sector.



ADVANT Beiten

Founded in 1990, **ADVANT** Beiten is an independent law firm with about 240 lawyers, accountants and tax advisors, and is one of the leading commercial law firms in Germany. It advises medium-sized companies, large corporations, banks, foundations and public sector organisations on German and international commercial law from six offices across Germany, as well as Belgium, Russia, and China.

ADVANT Beiten is an active member of numerous influential legal associations around the world, including the Employment Law Alliance (ELA), International Bar Association (IBA), American Bar Association (ABA), International Trademark Association (INTA).





ADVANT Nctm

Founded in 2000, **ADVANT** Nctm is an independent law firm with about 270 lawyers and tax advisors, and is one of the leading commercial law firms in Italy. It advises companies, banks and financial institutions, multi-national corporations and public entities on all areas of business law from its offices in Milan, Rome and Genoa, as well as London and Shanghai.

ADVANT Nctm is an active member of numerous influential legal associations around the world, including the International Bar Association (IBA), International Trademark Association (INTA), the Employment Law Alliance (ELA).



 **Member firm countries**
 **Member firm office locations**



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